



WIRE & CABLE

cerrowire

Cerro Wire

www.cerrowire.com

ServiceWireCo.
Manufacturing quality. Delivering service.

Service Wire

www.servicewire.com

Atkore

Kaf-Tech

Kaf-Tech

www.kaf-tech.com

WTEC

Energy Innovation

Wind Turbine Energy Corp.

www.wtecenergy.com

CLASSIC
WIRE & CABLE

Classic Wire & Cable

www.classicwire.com

ADC
ADVANCED DIGITAL CABLE INC.

Advanced Digital Cable

www.adcable.com

TEC INTERNATIONAL

Tec Wiring - Fire Rated M/I

www.tecwiring.com

WINDSOR
WIRE
BUNDLED CABLE TECHNOLOGIES

Windsor Wire

www.windsorwireco.com

CONDUIT & FITTINGS



Western Tube & Conduit

www.westerntube.com

GIBSON STAINLESS
& SPECIALTY INC

Gibson Stainless

www.gibsonstainless.com



Queen City Plastics

www.atkore.com/queencityplastics

KRALOY
The Fitting Choice

Kraloy Fittings

www.kraloyfittings.com

PERMA-COTE
Permacote

www.permacote.com

IPEX
by allaxis

IPEX/Scepter

www.ipexNA.com

SUPPORTING PRODUCTS

CHALFANT
OBO Bettermann Group

Chalfant

www.chalfant-obo.com

iTOOLCo.

iToolCo

www.itoolco.com



Austin Enclosures

www.austinenclosures.com

C&M LIGHTING

C&M Lighting

www.cm.lighting

JASCO
BATTERY SPECIALISTS, INC.

Jasco Battery

www.jascobattery.com

POWDER COATING
TROJAN

Trojan Powder Coating

www.trojanpowder.com

HIOKI

Hioki Corporation

www.hiokiusa.com

SPYDER

Spyder Products

www.spyderproducts.com



Inside Sales & Operation Team

Ryan Bartlett	rbartlett@lexnj.com	Vice President of Operations
John Nuber	jnuber@lexnj.com	Western Tube, Perma-Cote, Trojan Powder, Spyder Products
Rich Foley	rfoley@lexnj.com	Classic Wire, Cerro Wire
Rob Flett	rflett@lexnj.com	Kraloy, Ipex, Queen City Plastics, Service Wire, Jasco, Gibson Stainless
Tony DaSilva	tdasilva@lexnj.com	Kaftech, G-Strut, ADC, Service Wire, Austin, Gibson Stainless

Factory Freight Terms

Advanced Digital Cable	Freight Allowed \$10,000 IMSA/Industrial, \$3000 LV, \$5000 NYC F/A Cable
Austin Enclosures	\$1750 Freight Allowed
C & M Lighting	One Pallet Freight Allowed
Cerro Wire	5000 LBS Freight Allowed, 1000cu LBS Minimum
Chalfant	\$7500 Freight Allowed
Classic Wire	2000 LBS Freight Allowed
Gibson Stainless	\$50 min (fittings) \$500 Freight Allowed on fittings and \$3500 on conduit
Hioki	\$2500 Freight Allowed
iToolco	\$2500 Freight Allowed
Ipex	\$750 Freight Allowed (no ENT) \$1500 Freight Allowed (with ENT) \$100 min order
Jasco Battery	\$200 Freight Allowed, \$25 Minimum Order
Kaftech	AC/MC Cable 3000 LBS Freight Allowed, Flexible Conduit 1000 LBS Freight Allowed
Kraloy Fittings	\$1500 Freight Allowed (No ENT) \$3000 Freight Allowed (with ENT) \$100 min order
Perma-Cote	\$7500 Freight Allowed
Queen City Plastics	\$35,000 Freight Allowed on Pipe, \$2500 Freight Allowed on Fittings
Service Wire	5000 LBS Freight Allowed
Spyder Products	\$400 Freight Allowed
Tec Wiring	\$10,000 Freight Allowed Per Release
Trojan Powder Coating	\$10,000 Freight Allowed Per Release
Western Tube & Conduit	10,000 LBS
WTEC-Wind Turbine Energy Corp.	\$25,000 Freight Allowed
Windsor Wire	No minimum order amounts and no freight allowed minimums



Lex Owns and Operates Its Own Self-Loader Trucks. All Drivers Are Lex Employed, IBEW Workers.
Custom Cutting, Paralleling, and Striping Done On Premises.