



WIRE & CABLE

cerrowire

Cerro Wire

www.cerrowire.com



Service Wire

www.servicewire.com

Atkore

Kaf-Tech

Kaf-Tech

www.kaf-tech.com

WTEC

Energy Innovation

Wind Turbine Energy Corp.

www.wtecenergy.com



Classic Wire & Cable

www.classicwire.com



ADVANCED DIGITAL CABLE INC.

Advanced Digital Cable

www.adcable.com



Tec Wiring - Fire Rated M/I

www.tecwiring.com



BUNDLED CABLE TECHNOLOGIES

Windsor Wire

www.windsorwireco.com

CONDUIT & FITTINGS



Western Tube & Conduit

www.westerntube.com



Gibson Stainless

www.gibsonstainless.com



Zi-Strut

www.westerntube.com/products/zi-strut/



Kraloy Fittings

www.kraloyfittings.com



PERMA-COTE

Permacote

www.permacote.com



IPEX

IPEX/Scepter

www.ipexNA.com

SUPPORTING PRODUCTS



OBO Bettermann Group

Chalfant

www.chalfant-obo.com



iToolCo

www.itoolco.com



Austin Enclosures

www.austinenlosures.com



C&M Lighting

www.cm.lighting



Jasco Battery

www.jascobattery.com



Trojan Powder Coating

www.trojanpowder.com



Tania Wiring Devices

www.taniawiringdevices.com



Spyder Products

www.spyderproducts.com



Inside Sales & Operation Team

Ryan Bartlett	rbartlett@lexnj.com	Vice President of Operations
John Nuber	jnuber@lexnj.com	Western Tube, Perma-Cote, Trojan Powder, Spyder Products
Rich Foley	rfoley@lexnj.com	Classic Wire, Cerro Wire
Rob Flett	rflett@lexnj.com	Kraloy, Ipex, Queen City Plastics, Service Wire, Jasco, Gibson Stainless
Tony DaSilva	tdasilva@lexnj.com	Kaftech, G-Strut, ADC, Service Wire, Austin, Gibson Stainless

Factory Freight Terms

Advanced Digital Cable	Freight Allowed \$10,000 IMSA/Industrial, \$3000 LV, \$5000 NYC F/A Cable
Austin Enclosures	\$1750 Freight Allowed
C & M Lighting	One Pallet Freight Allowed
Cerro Wire	5000 LBS Freight Allowed, 1000cu LBS Minimum
Chalfant	\$7500 Freight Allowed
Classic Wire	2000 LBS Freight Allowed
Gibson Stainless	\$50 min (fittings) \$500 Freight Allowed on fittings and \$3500 on conduit
iToolco	\$2500 Freight Allowed
Ipex	\$750 Freight Allowed (no ENT) \$1500 Freight Allowed (with ENT) \$100 min order
Jasco Battery	\$200 Freight Allowed, \$25 Minimum Order
Kaftech	AC/MC Cable 3000 LBS Freight Allowed, Flexible Conduit 1000 LBS Freight Allowed
Kraloy Fittings	\$1500 Freight Allowed (No ENT) \$3000 Freight Allowed (with ENT) \$100 min order
Perma-Cote	\$7500 Freight Allowed
Queen City Plastics	\$35,000 Freight Allowed on Pipe, \$2500 Freight Allowed on Fittings
Service Wire	5000 LBS Freight Allowed
Spyder Products	\$400 Freight Allowed
Tania Wiring Devices	\$400 Freight Allowed
Tec Wiring	\$10,000 Freight Allowed Per Release
Trojan Powder Coating	\$10,000 Freight Allowed Per Release
Western Tube & Conduit	10,000 LBS
WTEC-Wind Turbine Energy Corp.	\$25,000 Freight Allowed
Windsor Wire	No minimum order amounts and no freight allowed minimums
Zi-Strut	10,000 LBS Freight Allowed



Lex Owns and Operates Its Own Self-Unloader Trucks. All Drivers Are Lex Employed, IBEW Workers.
Custom Cutting, Paralleling, and Striping Done On Premises.