



WIRE & CABLE

cerrowire

Cerro Wire
www.cerrowire.com



Service Wire
www.servicewire.com

WTEC

Energy Innovation
Wind Turbine Energy Corp.
www.wtecenergy.com



Classic Wire & Cable
www.classicwire.com



Advanced Digital Cable
www.adcable.com

TEC INTERNATIONAL

Tec Wiring - Fire Rated M/I
www.tecwiring.com

WINDSOR
WIRE
BUNDLED CABLE TECHNOLOGIES

Windsor Wire
www.windsorwireco.com

CONDUIT & FITTINGS



Western Tube & Conduit
www.westerntube.com



Gibson Stainless
www.gibsonstainless.com

ZI-StrutTM
Western Tube

Zi-Strut
www.wheatland.com

KRALOY[®]
The Fitting Choice

Kraloy Fittings
www.kraloyfittings.com



PERMA-COTE
Permacote

www.permacote.com



IPEX
by allaxis
IPEX/Sceptor
www.ipexNA.com

SUPPORTING PRODUCTS

CHALFANT
OBO Bettermann Group

Chalfant
www.chalfant-obo.com



iToolCo
www.itoolco.com



Austin Enclosures
www.austinenclosures.com

C&M LIGHTING

C&M Lighting
www.cm.lighting

JASCO
BATTERY SPECIALISTS, INC.

Jasco Battery
www.jascobattery.com

TROJAN
POWDER COATING

Trojan Powder Coating
www.trojanpowder.com

Tania
WIRING DEVICES

Tania Wiring Devices
www.taniawiringdevices.com

SPYDER

Spyder Products
www.spyderproducts.com



Inside Sales & Operation Team

Ryan Bartlett	rbartlett@lexnj.com	Vice President of Operations
John Nuber	jnuber@lexnj.com	Western Tube, Perma-Cote, Trojan Powder, Spyder Products
Rich Foley	rfoley@lexnj.com	Classic Wire, Cerro Wire
Rob Flett	rflett@lexnj.com	Kraloy, Ipex, Queen City Plastics, Service Wire, Jasco, Gibson Stainless
Tony DaSilva	tdasilva@lexnj.com	G-Strut, ADC, Service Wire, Austin, Gibson Stainless

Factory Freight Terms

Advanced Digital Cable	Freight Allowed \$10,000 IMSA/Industrial, \$3,000 LV, \$5000 NYC F/A Cable
Austin Enclosures	\$1,750 Freight Allowed
C & M Lighting	One Pallet Freight Allowed
Cerro Wire	5,000 LBS Freight Allowed, 1,000cu LBS Minimum
Chalfant	\$7,500 Freight Allowed
Classic Wire	2,000 LBS Freight Allowed
Gibson Stainless	\$50 min (fittings) \$500 Freight Allowed on fittings and \$3,500 on conduit
iToolco	\$2,500 Freight Allowed
Ipex	\$750 Freight Allowed (no ENT) \$1,500 Freight Allowed (with ENT) \$100 min order
Ipex PVC Conduit	\$35,000 Freight Allowed
Jasco Battery	\$200 Freight Allowed, \$25 Minimum Order
Kraloy Fittings	\$1,500 Freight Allowed (No ENT) \$3,000 Freight Allowed (with ENT) \$100 min order
Perma-Cote	\$7,500 Freight Allowed
Service Wire	5,000 LBS Freight Allowed
Spyder Products	\$400 Freight Allowed
Tania Wiring Devices	\$400 Freight Allowed
Tec Wiring	\$10,000 Freight Allowed Per Release
Trojan Powder Coating	\$10,000 Freight Allowed Per Release
Western Tube & Conduit	10,000 LBS
WTEC-Wind Turbine Energy Corp.	\$25,000 Freight Allowed
Windsor Wire	No minimum order amounts and no freight allowed minimums
Zi-Strut	10,000 LBS Freight Allowed



Lex Owns and Operates Its Own Self-Loader Trucks. All Drivers Are Lex Employed, IBEW Workers.
Custom Cutting, Paralleling, and Striping Done On Premises.