



WIRE & CABLE

cerrowire

Cerro Wire
www.cerrowire.com



Service Wire
www.servicewire.com



Classic Wire & Cable
www.classicwire.com



Advanced Digital Cable
www.adcable.com



Tec Wiring - Fire Rated M/I
www.tecwiring.com



Windsor Wire
www.windsorwireco.com

CONDUIT & FITTINGS



Steel EMT, RGS, IMC, and Aluminum Conduit
www.westerntube.com



Elbows, Nipples, and Couplings
www.picoma.com



Strut & Fittings
www.westerntube.com



Permacote
www.permacote.com



Kraloy Fittings
www.kraloyfittings.com



Gibson Stainless
www.gibsonstainless.com



EMT Conduit Fittings
www.oec-americas.com



IPEX/Scepter
www.ipexNA.com

SUPPORTING PRODUCTS



Chalfant
www.chalfant-obo.com



iToolCo
www.itoolco.com



Austin Enclosures
www.austinenlosures.com



C&M Lighting
www.cm.lighting



Electrical Mechanical and Compression Power Connectors
www.oec-americas.com



Dasco Battery
www.jascobattery.com



Weatherproof Boxes, Covers, and Accessories
www.oec-americas.com



Tania Wiring Devices
www.taniawiringdevices.com



Spyder Products
www.spyderproducts.com



Trojan Powder Coating
www.trojanpowder.com



Inside Sales & Operation Team

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|---------------|--|--|
| Ryan Bartlett | rbartlett@lexnj.com | Vice President of Operations |
| Rafael Javier | rjavier@lexnj.com | Tania Wiring Devices, ADC, Picoma, TEC Wiring |
| John Nuber | jnuber@lexnj.com | Western Tube, Trojan Powder, Spyder Products, Picoma, Zi-Strut |
| Rich Foley | rfoley@lexnj.com | Classic Wire, Cerro Wire |
| Rob Flett | rflett@lexnj.com | Kraloy, Ipex, Service Wire, Jasco, Gibson Stainless |
| Tony DaSilva | tdasilva@lexnj.com | ADC, Service Wire, Austin, Gibson Stainless |

Factory Freight Terms

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|-----------------------------------|---|
| Advanced Digital Cable | Freight Allowed \$10,000 IMSA/Industrial, \$3,000 LV, \$5,000 NYC F/A Cable |
| Austin Enclosures | \$1,750 Freight Allowed |
| C & M Lighting | One Pallet Freight Allowed |
| Cerro Wire | 5,000 LBS Freight Allowed, 1,000cu LBS Minimum |
| Chalfant | \$7,500 Freight Allowed |
| Classic Wire | 2,000 LBS Freight Allowed |
| Gibson Stainless | \$50 min (fittings) \$500 Freight Allowed on fittings and \$3,500 on conduit |
| iToolco | \$2,500 Freight Allowed |
| Ipex | \$750 Freight Allowed (no ENT) \$1,500 Freight Allowed (with ENT) \$100 min order |
| Ipex PVC Conduit | \$15,000 Freight Allowed |
| Jasco Battery | \$200 Freight Allowed, \$25 Minimum Order |
| Kraloy Fittings | \$1,500 Freight Allowed (No ENT) \$3,000 Freight Allowed (with ENT) \$100 min order |
| OEC | \$1,000 Freight Allowed |
| Perma-Cote | \$7,500 Freight Allowed |
| Picoma | \$1,750 Freight Allowed |
| Service Wire | 5,000 LBS Freight Allowed |
| Spyder Products | \$400 Freight Allowed |
| Tania Wiring Devices | \$1,000 Freight Allowed |
| Tec Wiring | \$10,000 Freight Allowed Per Release |
| Trojan Powder Coating | \$10,000 Freight Allowed Per Release |
| Western Tube & Conduit | 10,000 LBS |
| Windsor Wire | No minimum order amounts and no freight allowed minimums |
| Zi-Strut | \$5,000 Strut and \$1,250 Fittings |



Lex Owns and Operates Its Own Self-Unloader Trucks. All Drivers Are Lex Employed, IBEW Workers.
Custom Cutting, Paralleling, and Striping Done On Premises.