



WIRE & CABLE



Cerro Wire
www.cerrowire.com



Service Wire
www.servicewire.com



Classic Wire & Cable
www.classicwire.com



Advanced Digital Cable
www.adcable.com



Tec Wiring - Fire Rated M/I
www.tecwiring.com



Windsor Wire
www.windsorwireco.com

CONDUIT & FITTINGS



**Steel EMT, RGS, IMC,
and Aluminum Conduit**
www.westerntube.com



**Elbows, Nipples, and
Couplings**
www.picoma.com



Strut & Fittings
www.westerntube.com



Kraloy Fittings
www.kraloyfittings.com



Gibson Stainless
www.gibsonstainless.com



EMT Conduit Fittings
www.oec-americas.com



IPEX/Scepter
www.ipexna.com

SUPPORTING PRODUCTS



iToolCo
www.itoolco.com



Austin Enclosures
www.austinenlosures.com



C&M Lighting
www.cm.lighting



**Electrical Mechanical and
Compression Power
Connectors**
www.oec-americas.com



Jasco Battery
www.jascobattery.com



**Weatherproof Boxes,
Covers, and Accessories**
www.oec-americas.com



Tania Wiring Devices
www.taniawiringdevices.com



Spyder Products
www.spyderproducts.com



Trojan Powder Coating
www.trojanpowder.com



Inside Sales & Operation Team

Ryan Bartlett	rbartlett@lexnj.com	Vice President of Operations
Rafael Javier	rjavier@lexnj.com	Tania Wiring Devices, ADC, Picoma, TEC Wiring
John Nuber	jnuber@lexnj.com	Western Tube, Trojan Powder, Spyder Products, Picoma, Zi-Strut
Rich Foley	rfoley@lexnj.com	Classic Wire, Cerro Wire
Rob Flett	rflett@lexnj.com	Kraloy, Ipex, Service Wire, Jasco, Gibson Stainless
Tony DaSilva	tdasilva@lexnj.com	ADC, Service Wire, Austin, Gibson Stainless

Factory Freight Terms

Advanced Digital Cable	Freight Allowed \$10,000 IMSA/Industrial, \$3,000 LV, \$5,000 NYC F/A Cable
Austin Enclosures	\$1,750 Freight Allowed
C & M Lighting	One Pallet Freight Allowed
Cerro Wire	5,000 LBS Freight Allowed, 1,000cu LBS Minimum
Classic Wire	2,000 LBS Freight Allowed
Gibson Stainless	\$50 min (fittings) \$500 Freight Allowed on fittings and \$3,500 on conduit
iToolco	\$2,500 Freight Allowed
Ipex	\$750 Freight Allowed (no ENT) \$1,500 Freight Allowed (with ENT) \$100 min order
Ipex PVC Conduit	\$15,000 Freight Allowed
Jasco Battery	\$200 Freight Allowed, \$25 Minimum Order
Kraloy Fittings	\$1,500 Freight Allowed (No ENT) \$3,000 Freight Allowed (with ENT) \$100 min order
OEC	\$1,000 Freight Allowed
Picoma	\$1,750 Freight Allowed
Service Wire	5,000 LBS Freight Allowed
Spyder Products	\$400 Freight Allowed
Tania Wiring Devices	\$1,000 Freight Allowed
Tec Wiring	\$10,000 Freight Allowed Per Release
Trojan Powder Coating	\$10,000 Freight Allowed Per Release
Western Tube & Conduit	10,000 LBS
Windsor Wire	No minimum order amounts and no freight allowed minimums
Zi-Strut	\$5,000 Strut and \$1,250 Fittings



Lex Owns and Operates Its Own Self-Loader Trucks. All Drivers Are Lex Employed, IBEW Workers.
Custom Cutting, Paralleling, and Striping Done On Premises.